

# SUCCESSFUL SELLING



**Monday/Wednesday evenings**

**December 3, 5, 10, 12, 17, 2018**

**6-9 PM**

Whether you are a sales leader or an individual contributor, this course will teach you the fundamentals of successful selling. Based on the Covey sales methodology—*Helping Clients Succeed*, this course will give you the tools you need to be a successful sales contributor in a principled, ethical framework.

## **FORSYTH CONFERENCE CENTER**

Training Room

3410 Ronald Reagan Blvd

Cumming, Georgia 30041

## Registration Form

Call 770.533.6995 for more information.

**\$450**

(15 hours training, two books,  
and course materials)

**LANIER** Technical College