

**AN AGREEMENT TO ESTABLISH A TRANSFER ARTICULATION
AGREEMENT BETWEEN PIEDMONT COLLEGE AND
LANIER TECHNICAL COLLEGE**

Academic Years 2018 – 2023

This agreement establishes a plan whereby an undergraduate student that completes the *Business Sciences* program at Lanier Technical College and receives an associate's degree (AAS) may transfer to Piedmont College to complete a bachelor's degree with a major in Business Administration.

Acceptance of Transfer Credits at Piedmont College

The following guidelines are used to award transfer credit:

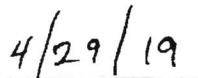
- The transfer of credits is consistent with and subject to the conditions prescribed in each institution's published catalog at the time of the student's transfer request.
- Credit is transferable only for courses in which a grade of C or above is earned.
- Transferred courses must be comparable college-level courses judged to be equivalent in content and quality to Piedmont courses.
- Completion of the Business Technology Program at Lanier Technical College does not guarantee admission to Piedmont College. Candidates must successfully meet all requirements for admission to Piedmont College and the appropriate degree program.
- This agreement will be reviewed regularly by both parties to ensure continued transfer compatibility of courses, but will continue indefinitely until such time as it is dissolved by written request of either of the parties listed below.

Transfer students must complete all coursework necessary in their respective degree plan of study before receiving their bachelor's degree from Piedmont College. This agreement is subject to change, in order to comply with college requirements.

Piedmont College



Dr. Daniel Silber
Vice President for Academic Affairs

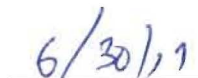


Date

Lanier Technical College



Dr. Ray Perren
President



Date

Transfer Agreement for General Education Courses between
Piedmont College and Lanier Technical College

LANIER TECHNICAL COLLEGE EQUIVALENT CLASSES	SEM HRS	PIEDMONT COLLEGE	SEM HRS
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Communication

Course #	Course Title		Course #	Course Title	
ENGL 1101	Composition & Rhetoric	3	ENGL 1101	Rhetoric & Composition	3
ENGL 1102	Literature & Composition	3	ENGL 1102	Literature & Composition	3
SPCH 1101	Public Speaking	3	MCOM 1110	Public Speaking	3

Humanities & Fine Arts

Course #	Course Title		Course #	Course Title	
Choose two of the following courses:					
ENGL 2130	American Literature	3	Elective	American Literature Elect	3
ENGL 2110	World Literature	3	Elective	English Literature Elect	3
HUMN 1101	Introduction to Humanities	3	Elective	Humanities Elective	3
RELG 1101	World Religions	3	RELG 1101	Religions of the World	3
Choose one of the following courses:					
ARTS 1101	Art Appreciation	3	ART 1100	Art Appreciation	3
MUSC 1101	Music Appreciation	3	MUS 1000	Music Appreciation	3

Social Sciences

Course #	Course Title		Course #	Course Title	
Choose three of the following courses:					
HIST 1111	World History I	3	HIST 1111	World History to 1650	3
HIST 1112	World History II	3	HIST 1112	World History since 1650	3
HIST 2111	U.S. History I	3	Elective	American History elective	3
HIST 2112	U.S. History II	3	Elective	American History elective	3
PSYC 1101	Introductory Psychology	3	PSYC 1101	Introduction to Psychology	3
SOCI 1101	Introduction to Sociology	3	SOCI 1101	Introduction to Sociology	3

Mathematics and Natural Sciences

Course #	Course Title		Course #	Course Title	
MATH1113	Pre-Calculus	3	MATH1113	Pre-Calculus	3
MATH 1127	Introduction to Statistics	3	MATH 2100	Elementary Statistics	3
Choose two of the following courses:					
BIOL 1111 & 1111L	Biology I and Lab	4	BIOL 1101 & BLAB 1101	General Biology I	4
BIOL 2113 & 2113L	Anatomy & Phys I and Lab	4	BIOL 2100	Human Anatomy & Phys I	4
CHEM 1211 & 1211L	Chemistry I and Lab	4	CHEM 1101 & CLAB 1101	General Chemistry I	4

Transfer Agreement for Business Technology/Business Administration courses between
Piedmont College and Lanier Technical College

BUSINESS PROGRAM

LANIER TECHNICAL COLLEGE		SEM HRS	PIEDMONT COLLEGE		SEM HRS
Course #	Course Title		Course #	Course Title	
CIST1001	Computer Concepts	3	BUSA2030	Information Systems for Business	3
ACCT1100 AND ACCT1105	Financial Accounting I and Financial Accounting II	4 4	ACCT2010	Accounting I	3
ACCT1125	Individual Tax Accounting	3	ACCT2200	Tax Accounting	3
ACCT2000	Managerial Accounting	3	ACCT2020	Accounting II	3
ACCT2140	Legal Environment of Business	3	BUSA2140	Legal Environment of Business	3
ECON2105	Macroeconomics	3	BUSA2210	Introduction to Macroeconomics	3
ECON2106	Microeconomics	3	BUSA1210	Introduction to Microeconomics	3
MGMT1100	Principles of Management	3	BUSA3010	Management	3
MGMT1125	Business Ethics	3	BUSA3306 / ACCT3306	Applied Ethics	3
MGMT2115	Human Resource Management	3	BUSA4320	Human Resource Management	3
MKTG1100	Principles of Marketing	3	BUSA3200	Marketing	3
MKTG1370	Consumer Behavior	3	BUSA3250	Consumer Behavior	3
HRTM1100	Introduction to HRT Management	3	BUSA3010	Management	3
HRTM1130	Business Etiquette and Communications	3	BUSA2000	Business Communications	3
HRTM1210	Hospitality Law	3	BUSA2140	Legal Environment of Business	3
HRTM1201	Hospitality Marketing	3	BUSA3200	Marketing	3
MGMT1105	Organizational Behavior	3	BUSA elective		3
MGMT1115	Leadership	3	BUSA elective		3
MGMT2210	Project Management	3	BUSA elective		3
MKTG2090	Marketing Research	3	BUSA elective		3
MKTG2210	Entrepreneurship	3	BUSA elective		3

According to Piedmont College Policy, the final 30 hours of a student's program must be completed in Piedmont College courses. Consult current catalog for other requirements for Bachelor of Science degree in Business.

Piedmont College may transfer other courses not listed above taken at Lanier Technical College as general electives, based on an evaluation of the course.