

**AGREEMENT BETWEEN
THE CITADEL GRADUATE COLLEGE AND LANIER
TECHNICAL COLLEGE**

Leading to a Bachelor of Science in Business Administration

I. INTRODUCTION

This agreement establishes a formal academic transfer mechanism between Lanier Technical College and The Citadel. Its purpose is to promote and facilitate the transfer of academic credit for specified courses taken by students while enrolled at Lanier Technical College who desire to enter into the baccalaureate degree program in Business Administration offered by The Citadel through its School of Business and The Citadel's Evening Undergraduate Studies program, a division of The Citadel Graduate College.

II. TERMS OF THE AGREEMENT

Under the terms of this agreement, Lanier Technical College agrees to join with The Citadel to provide for enhanced educational opportunities for their students. This agreement will enable academically qualified students to pursue a Bachelor of Science degree in Business Administration in conjunction with the completion of their studies at Lanier Technical College. Lanier Technical College agrees to offer courses that are academically equivalent to the lower division requirements (i.e. freshman and sophomore levels) of The Citadel's Business Administration degree offered through the Evening Undergraduate Studies program. The offering of courses is subject to the proviso that such course offerings can be economically justified through sufficient student enrollment at each of the respective institutions.

The Citadel's School of Business agrees that whenever any of the courses listed on the enclosed Attachment are taught at Lanier Technical College by suitably qualified faculty members, such courses shall be adjudged as being academically equivalent to the corresponding component courses contained in the first two years of the business administration curricula taught at The Citadel (i.e. its lower division requirements).

This agreement shall become effective on the first day of the Summer 2018 semester. It shall be jointly reviewed annually by representatives of each institution prior to the anniversary date of the agreement. The review shall be conducted by each institution's respective deans or their designees. Continuing coordination between annual reviews shall be encouraged.

The purpose of the annual review shall be to ensure that the academic content and quality of all courses offered by Lanier Technical College are comparable to the corresponding courses regularly offered by The Citadel. These include not only those specifically taught by the School of Business but also those taught by supporting departments at The Citadel.

The Bachelor of Science degree program offered by The Citadel School of Business is accredited by the Association to Advance Collegiate Schools of Business (AACSB International). Comprehensive periodic reviews specified herein are essential in maintaining AACSB International accreditation for the business administration programs.

III. DUTIES & RESPONSIBILITIES

Lanier Technical College agrees that faculty teaching those courses which are part of this transfer agreement will have completed at least eighteen graduate semester hours in the teaching discipline and hold at least a master's degree.

The Citadel agrees that students enrolled in good standing at Lanier Technical College, who have a GPR of at least 2.0 and no grade less than "C," and who are not otherwise ineligible to attend The Citadel for disciplinary or behavioral reasons, are assured of acceptance into the degree completion program offered by The Citadel School of Business.

When a student is approved by their advisor to begin taking courses at The Citadel, they may request that Lanier Technical College issue an official copy of their transcript to The Citadel's Graduate College. Upon receipt and evaluation of this official transcript, the student may then complete the application to The Citadel's Bachelor of Science in Business Administration and begin taking evening classes.

The Citadel will accept the application and official transcript and will grant transfer credit for those courses shown in the enclosed Attachment. If the student has credits for courses which are not part of this agreement, but for which the student wishes to be granted transfer credit, an application for transfer credit for those courses must be made to The Citadel. This application will be evaluated based on the transcript(s) from the institution(s) at which the courses were originally taken.

Students who have not completed all the courses outlined in this agreement may make an individual application to The Citadel Graduate College. In these cases, the application will be evaluated and transfer credit granted based on the transcript(s) from the institution(s) at which courses were originally taken and according to transfer credit policies in effect at the time. Both colleges will encourage and promote completion of the associate degree prior to transfer.

Courses completed at The Citadel may be used within graduation guidelines for Lanier Technical College to complete reverse transfer and award of certificates, diplomas, and degrees from Lanier Technical College. Both institutions agree to share transfer data and student success data to be used in joint assessment activities and agreement evaluation processes.

The Citadel's Graduate College and Registrar's Office and Lanier Technical College's Office of Student Records will maintain communication to promote seamless reverse transfer.

Lanier Technical College shall designate appropriate members of its faculty as student advisors to counsel and assist students enrolled in the program for eventual transfer to The Citadel. The Dean of the School of Business at The Citadel or his or her designee shall assist and cooperate in the advisement process as required to ensure close liaison with Lanier Technical College.

IV. TERMINATION

Either institution may terminate its participation in this agreement by submitting written notification to the other institution at least three months prior to termination, but subject to the proviso that such termination shall not become effective until the end of the then current academic semester at the terminating member's institution. Students currently enrolled will be given up to four academic years to complete their program of study.

V. ADMENDMENTS TO THIS AGREEMENT

The Citadel and Lanier Technical College agree that this agreement constitutes the sole, full and complete agreement between these institutions. No amendments, changes, additions, deletions, or modifications to or of this agreement shall be valid unless reduced to writing, signed by each institution's representative, and attached to this document.

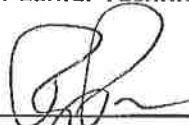
APPROVED
For the Citadel



John W. Rosa, President

11 Jun 18
Date

For Lanier Technical College



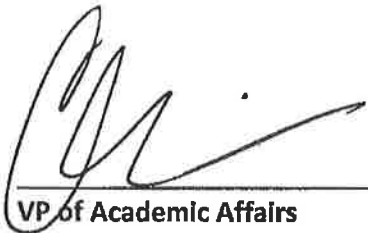
Ray Perren, President

8/7/18
Date

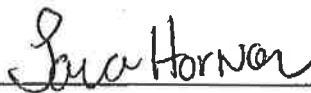
ACKNOWLEDGED



Provost/Dean of the College



VP of Academic Affairs



Associate Provost for Planning,
Assessment and Evaluation and
Dean of Enrollment Management

Attachment
Lanier Technical College -Citadel 2 Plus 2 Program All
Degree Programs

Citadel Requirements	Lanier Technical College Courses
English Composition I	English Composition I
English Course	Additional English Composition Course
Financial Accounting	Financial Accounting
Managerial Accounting	Managerial Accounting
Mathematical Modeling or College Algebra	Mathematical Modelling or College Algebra
Statistics	Any Non Remedial Statistics Course
Math or Statistics Elective	Any Non Remedial Statistics or Math Course
Macroeconomics	Macroeconomics
Microeconomics	Macroeconomics
History	Any History Course
History	Any History Course
Humanities	Any Humanities Course
Humanities	Any Humanities Course
Lab Science	Any Lab Science Course
Lab Science	Any Lab Science Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Elective	Any Non-Remedial Course
Business Electives	Non-Remedial Management, Hospitality Management, Construction Management, Supply Chain, Logistics, Business, Accounting, and Marketing Courses
Business Electives	
Business Electives	
Business Electives	
Introduction to the Citadel	Taken at The Citadel
Communications in Business	Business Communications Course
Computer Applications in Business	Taken at The Citadel
Legal and Ethical Environment of Business	Taken at The Citadel
Marketing Principles	Taken at The Citadel
Business Finance	Taken at The Citadel
Management and Organizational Behavior	Taken at The Citadel
Leadership in Organizations	Taken at The Citadel
Operations Management	Taken at The Citadel
Strategic Management	Taken at The Citadel
Upper Level General Electives	Taken at The Citadel
Upper Level General Electives	Taken at The Citadel

Degree Completion Plan

Lanier Technical College 2018-2019	The Citadel
Associate in Applied Science Degree (AAS) Accounting 64 Credit Hours	BS in Business Administration (Degree Completion/Evening/Online)
General Education Core Requirements – 15 credits	Transfers to The Citadel as:
Language Arts/Communications: ENGL 1101 Composition & Rhetoric	ENGL101 College Composition I
Social/Behavioral Sciences: recommend ECON 2105 Macroeconomics	BADM201 Principles of Macroeconomics
Natural Sciences/Mathematics: recommend MATH 1111 College Algebra	MATH104 College Algebra
Humanities/Fine Arts: select any	Humanities
General Education Core Elective: recommend ECON 2106 Microeconomics	BADM202 Principles of Microeconomics
Program-Specific Core – 31 credits	
ACCT 1100 Financial Accounting I	BADM211 Intro to Financial Accounting
BUSN 1440 Document Production	General Elective
COMP 1000 Introduction to Computers	CSCI110 Microcomputer Applications
ACCT 1105 Financial Accounting II	Business elective/General elective
ACCT 1115 Computerized Accounting	Business elective/General elective
ACCT 1120 Spreadsheet Applications	BADM110 Computer Applications in Business
ACCT 1125 Individual Tax Accounting	Business elective/General elective
ACCT 1130 Payroll Accounting	Business elective/General elective
ACCT 2000 Managerial Accounting	BADM212 Intro to Managerial Accounting
Accounting Electives – 9 credits	
ACCT elective: <i>consult advisor for recommendation</i>	<i>Consult advisor on transferability</i>
ACCT elective: <i>consult advisor for recommendation</i>	<i>Consult advisor on transferability</i>
ACCT, BUSN, MGMT, or MKTG elective: <i>consult advisor for recommendation</i>	<i>Consult advisor on transferability</i>
Free Electives – 9 hours	
Recommend ENGL 1102 Literature & Comp, ENGL 2110 World Lit, <u>OR</u> ENGL 2130 American Lit	Second English requirement
Recommend MATH1127 Intro to Statistics <u>OR</u> Science with laboratory	STAT160 Probability and Statistics <u>OR</u> Lab science
Recommend science with laboratory <u>OR</u> History	Lab science <u>OR</u> History
Total – 64 Credit Hours	

Note: For The Citadel degree in Business Administration, 12 credit hours of business electives and 24 credit hours of General Electives are required. All additional general elective courses are counted toward the 120 minimum credit hours for graduation and in determining class standing (freshmen, sophomore, junior, senior), but they do not apply directly to the requirements for the Business

Degree Completion Plan

Lanier Technical College 2018-2019	The Citadel
Associate in Applied Science Degree (AAS) Business Management 63 Credit Hours	BS in Business Administration (Degree Completion/Evening/Online)
General Education Core Requirements – 18 credits	Transfers to The Citadel as:
Language Arts/Communications: ENGL 1101 Composition & Rhetoric	ENGL101 College Composition I
Social/Behavioral Sciences: recommend ECON 2105 Macroeconomics	BADM201 Principles of Macroeconomics
Natural Sciences/Mathematics: recommend MATH 1111 College Algebra	MATH104 College Algebra
Humanities/Fine Arts: select any	Humanities
General Education Core Elective: recommend ECON 2106 Microeconomics	BADM202 Principles of Microeconomics
General Education Core Elective: recommend MATH 1127 Statistics	STAT160 Probability and Statistics
Program-Specific Core – 33 credits	
COMP 1000 Introduction to Computers	CSCI110 Microcomputer Applications
MGMT 1100 Principles of Management	Business elective/General elective
MGMT 1105 Organizational Behavior	Business elective/General elective
MGMT 1135 Managerial Acct/Finance <u>OR</u> ACCT 1100 Financial Accounting I (recommend)	BADM212 Intro to Managerial Accounting <u>OR</u> BADM211 Intro to Financial Accounting
MGMT 1110 Employment Rules/Regulations <u>OR</u> MKTG 1130 Business Regs/Compliance	Business elective/General elective
MGMT 1115 Leadership	Business elective/General elective
MGMT 1120 Introduction to Business	BADM101 Intro to Business/Business elective
MGMT 1125 Business Ethics	Business elective/General elective
MGMT 2115 Human Resource Management	Business elective/General elective
MGMT 2125 Performance Management	Business elective/General elective
MGMT 2215 Team Project	Business elective/General elective
Required Specialization Electives – Select One – 12 credits	
<u>General Management</u> MGMT or MKTG electives: <i>consult advisor for recommendations</i>	<i>Consult advisor on transferability</i>
<u>Marketing</u> MKTG 110 Principles of Marketing MKTG 1190 Integrated Marketing Comm MKTG 2500 Exploring Social Media MKTG elective: <i>consult advisor for recommendation</i>	Business elective/General elective Business elective/General elective Business elective/General elective <i>Consult advisor on transferability</i>
<u>Social Media</u> MKTG 110 Principles of Marketing	Business elective/General elective

MKTG 1190 Integrated Marketing Comm	Business elective/General elective
MKTG 2500 Exploring Social Media	Business elective/General elective
MKTG 2550 Analyzing Social Media	Business elective/General elective
Total – 63 Credit Hours	

Note: For The Citadel degree in Business Administration, 12 credit hours of business electives and 24 credit hours of General Electives are required. All additional general elective courses are counted toward the 120 minimum credit hours for graduation and in determining class standing (freshmen, sophomore, junior, senior), but they do not apply directly to the requirements for the Business Administration degree. Students must earn a minimum of 36 credit hours from The Citadel for graduation.

Degree Completion Plan

Lanier Technical College 2018-2019	The Citadel
Associate in Applied Science Degree (AAS) Business Technology 64 Credit Hours	BS in Business Administration (Degree Completion/Evening/Online)
General Education Core Requirements – 15 credits	Transfers to The Citadel as:
Language Arts/Communications: ENGL 1101 Composition & Rhetoric	ENGL101 College Composition I
Social/Behavioral Sciences: recommend ECON 2105 Macroeconomics	BADM201 Principles of Macroeconomics
Natural Sciences/Mathematics: recommend MATH 1111 College Algebra	MATH104 College Algebra
Humanities/Fine Arts: select any	Humanities
General Education Core Elective: recommend ECON 2106 Microeconomics	BADM202 Principles of Microeconomics
Program-Specific Core – 43 credits	
COMP 1000 Introduction to Computers	CSCI110 Microcomputer Applications
BUSN 1400 Word Processing	No transfer
BUSN 1430 Desktop Publishing/Presentation Apps	General elective
BUSN 1440 Document Production	General elective
BUSN 1190 Digital Technologies	General elective
BUSN 1240 Office Procedures	Business elective/General elective
BUSN 1410 Spreadsheet Concepts & Apps	BADM110 Computer Applications in Business
BUSN 1420 Database Applications	Business elective/General elective
BUSN 2160 Electronic Mail Applications	General elective
BUSN 2210 Applied Office Procedures	General elective
BUSN 2190 Business Document Proofreading/Editing	General elective
MGMT 1100 Principles of Management	Business elective/General elective
ACCT 1100 Financial Accounting I (recommended) OR BUSN 2200 Office Accounting	BADM211 Intro to Financial Accounting <u>OR</u> Business elective/General elective
Specific Occupational-Guided Electives – 6 credits	
Elective: <i>consult advisor for recommendation</i>	<i>Consult advisor on transferability</i>
Elective: <i>consult advisor for recommendation</i>	<i>Consult advisor on transferability</i>
Total – 64 Credit Hours	

Note: For The Citadel degree in Business Administration, 12 credit hours of business electives and 24 credit hours of General Electives are required. All additional general elective courses are counted toward the 120 minimum credit hours for graduation and in determining class standing (freshmen, sophomore, junior, senior), but they do not apply directly to the requirements for the Business Administration degree. Students must earn a minimum of 36 credit hours from The Citadel for graduation.

Degree Completion Plan

Lanier Technical College 2018-2019	The Citadel
Associate in Applied Science Degree (AAS) Applied Technical Management 68 Credit Hours	BS in Business Administration (Degree Completion/Evening/Online)
General Education Core Requirements – 15 credits	Transfers to The Citadel as:
Language Arts/Communications: ENGL 1101 Composition & Rhetoric	ENGL101 College Composition I
Social/Behavioral Sciences: recommend ECON 2105 Macroeconomics	BADM201 Principles of Macroeconomics
Natural Sciences/Mathematics: recommend MATH 1111 College Algebra	MATH104 College Algebra
Humanities/Fine Arts: select any	Humanities
General Education Core Elective: recommend ECON 2106 Microeconomics	BADM202 Principles of Microeconomics
Program Specific Core – 16 credits	
MGMT 1100 Principles of Management	Business elective/General elective
MGMT 1105 Organizational Behavior	Business elective/General elective
MGMT 1110 Employment Rules & Regulations <u>OR</u> ACCT 2140 Legal Environment of Business <u>OR</u> MKTG 1130 Business Regulations/ Compliance	Business elective/General elective
MGMT 2125 Performance Management	Business elective/General elective
ACCT 1100 Financial Accounting I	BADM211 Intro to Financial Accounting
Diploma in a TCSG Program Area – 37 credits	
Must be earned prior to admission into program	<i>Consult advisor on transferability</i>
Total – 68 Credit Hours	

Note: For The Citadel degree in Business Administration, 12 credit hours of business electives and 24 credit hours of General Electives are required. All additional general elective courses are counted toward the 120 minimum credit hours for graduation and in determining class standing (freshmen, sophomore, junior, senior), but they do not apply directly to the requirements for the Business Administration degree. Students must earn a minimum of 36 credit hours from The Citadel for graduation.